

Fix it, keep it

Reviving the notion of repairing things, not tossing them

Story by Dave Boyce | Photos by Brandon Chew

In the mantra of the green movement — Reduce, Reuse, Recycle — recycling gets all the attention. It's simple to do, it can create virtuous feelings and it's become big business.

Reuse is not a problem if it's a grocery bag or a bottle, but in a throw-away era, it can be a puzzle to fix and reuse a broken mechanical device such as a kitchen appliance or electronic device. We donate them or consign them to special bins, their fates unknown.

It doesn't have to be that way. One hundred people, more or less, brought about 50 broken devices to a free fix-it clinic in San Carlos on July 19. By the end of the day, most of them departed with their devices repaired, said Monica Devincenzi, the recycling outreach sustainability manager for the South Bayside Waste Management Authority.

The fix-it clinic, hosted by RecycleWorks, was the first held in San Mateo County, said fixitclinic.org founder Peter Mui. Mr. Mui, educated in computer science and engineering, said he's held clinics at the Massachusetts Institute of Technology and in Tennessee, Oregon and Colorado, as well as Berkeley and Oakland. His inaugural clinic took place in Albany in Alameda County in December 2009.

'This is like improv. You never know what the general public is going to bring in.'

PETER MUI, FOUNDER, FIXITCLINIC.ORG

Volunteer coaches are on hand with tools and analysis and will usually begin by asking questions and starting disassembly. At some point, the coach may head off to help someone else, leaving the owner to continue with simple tasks. More analysis and further disassembly follows. Eventually, it's either fixed or it's not.

There are no guarantees and there's a chance, sometimes a good chance, that the device was not meant to be taken apart and will be worse off after having tried.

Roy B. Heinrichs is a regular at fix-it clinics. He's been with San Francisco Bay Area Rapid Transit for 17 years as a professional engineer. As for his experiences as a fix-it coach, "We might often wreck something in the process of getting it open," he told the Almanac. "It's amazing that we can do this at all."

But coaching is fun, he said. "I have no idea what's going to land on my desk, so to speak. Basically, you're continually shifting gears without the benefit of a manual or anything else."

"I genuflect to him," Mr. Mui told the Almanac. "This is like improv. You never know what the general public is going to bring in."

He kicked off the San Carlos clinic by requesting each visitor to describe the broken device brought for repair. He then followed up with the coaches on possible resolutions. Among the broken devices brought that day, and what might be done:

■ A KitchenAid mixer suddenly stopped mixing. Suggested solution: "KitchenAid mixers are designed to be repairable," Mr. Mui said. A coach added: "This is going to be an interest-

How it works

The clinic is designed to help the owners help themselves in fixing their devices.

See page 19



Bill DeVore, right, and Robert Clothier scrutinize the motor of a Bosch combination mixer/blender/grinder at a fix-it clinic in San Carlos on July 19.

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Presenters



John A. Nelson, Ph.D. is a Vice President at GN ReSound responsible for Audiology Global Relations. He joined GN ReSound in 2004 and worked at the corporate headquarters in Denmark for three years. In 1998, he earned his Ph.D. in Speech & Hearing Sciences at the University of Iowa with a focus on psychoacoustics, amplification and digital signal processing. He has held a faculty appointment at the University of Texas and was a research audiologist at the VA Medical Center.



Shu-En Lim, Au.D. is a clinical audiologist at Pacific Hearing Service. Dr. Lim earned her B.S. at Northwestern University and her Doctor of Audiology (Au.D.) at Vanderbilt University. Prior to that, she completed an independent study internship at the Stem Cell & Development Biology group of the Genome Institute of Singapore. Dr. Lim has also participated in research looking at the organization of the auditory cortex, as well as amplification technology and how it interacts with various listening environments.

Location

Lucie Stern Community Center, Fireside Room
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Fix it, keep it

continued from page 17

ing take-apart.”

■ A laptop keyboard displays incorrect characters. The cause may be a liquid spilled on the keyboard. Suggested solution: an independent keyboard connected by a USB port.

■ A cellphone won't charge. Suggested solution: Check the charger to see if it's working.

■ A hand-held mixer has a broken attachment. Suggested solution: “This is one of those cheap manufactured things,” Mr. Mui said. “It may be hopeless.”

There will be more clinics on the Peninsula, but it is uncertain as to when. “We received great feedback from those that attended so it's definitely an event that we'd like to hold again,” Ms. Devincenzi of RecycleWorks said.

Global dominance

Fixing is related to the maker movement, in which things not intended to be disassembled are disassembled and new uses are found for them.

“Fixing is the on-ramp to making,” Mr. Mui said. “Everybody I know who's a maker started out as a fixer.”

What is fixitclinic.org? “It's just me and my merry band of fixers,” Mr. Mui said. “We have grand visions for global dominance of fixer clinics. ... My surreptitious goal is to demystify science and technology for the general public (and) to get them thinking about making better choices on buying things are aren't repairable.”

For the San Carlos clinic, he said he sought coaches from TechShop, the do-it-yourself outfit that moved from Menlo Park to its new location next to the recycling center in San Carlos.

“The constraint is finding fix-it coaches,” Mr. Heinrichs of BART said.



Its innards exposed, this rice cooker is treated with a soldering iron and needle-nose pliers. It was one of many success stories at the fix-it clinic.

Amy Rakley, who helps with clinic organizing, is a former city planner. She said she came in six months earlier with a broken toaster and never really left. “This has been the focus of my retirement career,” she said. “It's part of my ethic not to throw things away because there's no such thing as away.”

For the clients, she added, “even if their thing doesn't get fixed, they have a lot of fun.” The point, she said, is “to give people the ability to go on with their lives and fix other stuff, too. That's really the DNA of the clinics.”

German engineering

Pauline and Gregory Fong of El Granada brought in a Bosch bread maker/mixer/blender/grinder/food processor/ice-cream maker received as a gift in the mid-1980s. With its one-horsepower motor, “it's a very powerful machine,” Mr. Fong said.

It stopped running in May and its diverse capabilities and German engineering led them to try to get it fixed, Mr. Fong said.

Coach and electrical engineer Bill DeVore of Haywood arrived at the table. “My name's Bill,” he said. “Tell me about your problem.” The mixer was running

and then it stopped, the Fongs said. No smells, no smoke.

Mr. DeVore pried off covers of assembly screws amid a gathering sense of excitement. “I love German engineering,” he said, looking up as he unscrewed a nut.

Thirty animated minutes later, with comments from occasional onlookers and after swabbing the motor parts with alcohol, they plugged it in and it ran, briefly. There was a lot of arcing. The copper areas just swabbed were once again black with carbon.

Over time, a bearing may have gotten loose and wobbled, which may have reshaped a brass housing that is now preventing the motor from its proper function, Mr. DeVore said. It needed a whole new assembly from the manufacturer.

“At least we learned a lot about motors,” Mr. DeVore said.

“We tried, we tried,” Mr. Fong said, his smile slightly dimmed. ■

Photo on the cover: Fix-it clinic founder Peter Mui, center, holds up a newly repaired rice cooker at a July 19 clinic in San Carlos. At left is the rice cooker's owner and at right is fix-it coach Richard Jesch, who is ringing bells announcing the repair.



Gregory Fong of El Granada, right, discusses his broken but beloved Bosch mixer with Robert Clothier of San Carlos. The mixer could not be repaired without special parts.

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COMMUNITY

CALENDAR

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Community Events

Concert in park Rock group Hot Rods Band performs 90-minute set in Fremont Park. Aug. 13, 6:30-8 p.m. Free. University Drive and Santa Cruz Avenue, Menlo Park. Call 330-2220.

San Francisco 49ers Academy Cocktails & Couture event at private Atherton estate benefits at-risk kids. Cocktails, hors d'oeuvres, boutiques, fashion show. Aug. 27, 5:30-8:30 p.m. \$250 VIP; \$150 general. Address provided after ticket purchase. Call 408-859-6001. www.49ersacademyevents.com/couture

A Taste of Egypt Mediterranean and Egyptian festival with food, pastries, art, bazaar, Arabic music, face-painting, etc. Aug. 23-24, 10 a.m.-8 p.m. Free. Archangel Michael & St. Mercurius Coptic Orthodox Church, 401 Hudson St., Redwood City. Call 510-827-2440.

Lifetree Cafe in Menlo Park hosts two hour-long conversations on "Understanding Radical Islam." Aug. 13, 6:30-7:30 p.m.; Aug. 14, 9:15-10:15 a.m. Free. Bethany Lutheran Church, 1095 Cloud Ave., Menlo Park. Call 854-5897. www.facebook.com/LifetreeCafeMP

Garage sale Three families hold joint garage sale. Aug. 23-24, 8 a.m.-4 p.m. Prices vary. 637 Woodland Ave., Menlo Park. Call 415-816-1024.

Horse Show San Mateo County Horsemen's Association holds Open English/Western Show. Aug. 24, 8 a.m.-5 p.m. \$15/event. The Horse Park, 3674 Sand Hill Road, Woodside. Call 364-3020. SMCHA.org

Art

'Sympathy for the Devil: Satan, Sin and the Underworld' As Jackson Pollock's painting "Lucifer" comes to Stanford's Anderson Collection, this exhibit explores visual history of the devil and his realm from 16th to 20th century. Wednesday-Sunday, Aug. 20-Nov. 30, 11 a.m.-5 p.m.; Thursdays

til 8 p.m. (starting Sept. 21, center will open Mondays). Free. Cantor Arts Center, 328 Lomita Drive, Stanford. events.stanford.edu/events/390/39043/

Pop Art from SFMOMA To celebrate its new neighbor, the Anderson Collection, Cantor Arts Center displays 10 pop art works that were part of Andersons' donation to SFMOMA. Aug. 13-Oct. 27, 11 a.m.-5 p.m.; Thursdays til 8 p.m. Free. Cantor Arts Center, 328 Lomita Drive at Museum Way, Stanford. museum.stanford.edu

Kids & Families

Family Storytime Stories, songs, activities for all ages. Aug. 16, 10:30-11:30 a.m. Free. Portola Valley Library, 765 Portola Road, Portola Valley. Call 851-0560.

Science Club Children 5 and up explore science of sound through hands-on activities. Call library to register. Aug. 13, 4-5 p.m. Free. Portola Valley Library, 765 Portola Road, Portola Valley. Call 851-0560.

Steve Chaney brings zany cast to his comic ventriloquist show. Aug. 15, 3-3:30 p.m. Free. Atherton Library, 2 Dinkelspiel Station Lane, Atherton. Call 328-2422.

Talks & Authors

Lev Grossman discusses conclusion to his Magicians trilogy, "The Magician's Land," a fantasy thriller. Aug. 15, 7:30-8:30 p.m. Free. Kepler's Books, 1010 El Camino Real, Menlo Park.

Photographer David Burnett discusses his book, "Soul Rebel: An Intimate Portrait of Bob Marley." Aug. 13, 7:30 p.m. Free. Kepler's Books, 1010 El Camino Real, Menlo Park.

Et Alia

Tinkering Teens Kids in sixth grade and up make music and play games on computer by using fruits and vegetables as controllers. Contact library to register. Aug. 14, 4-5 p.m. Free. Portola Valley Library, 765 Portola Road, Portola Valley. Call 851-0560.

Meals on Wheels Drivers Session provides info to those interested in driving hot meals to home-bound seniors. Aug. 19, 9-10 a.m. Free. Peninsula Volunteers Inc., 800 Middle Ave., Menlo Park. Call 650-322-0129. www.penvol.org/volunteer/

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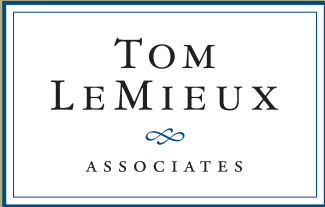
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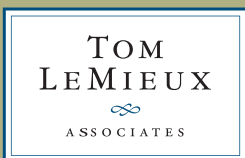


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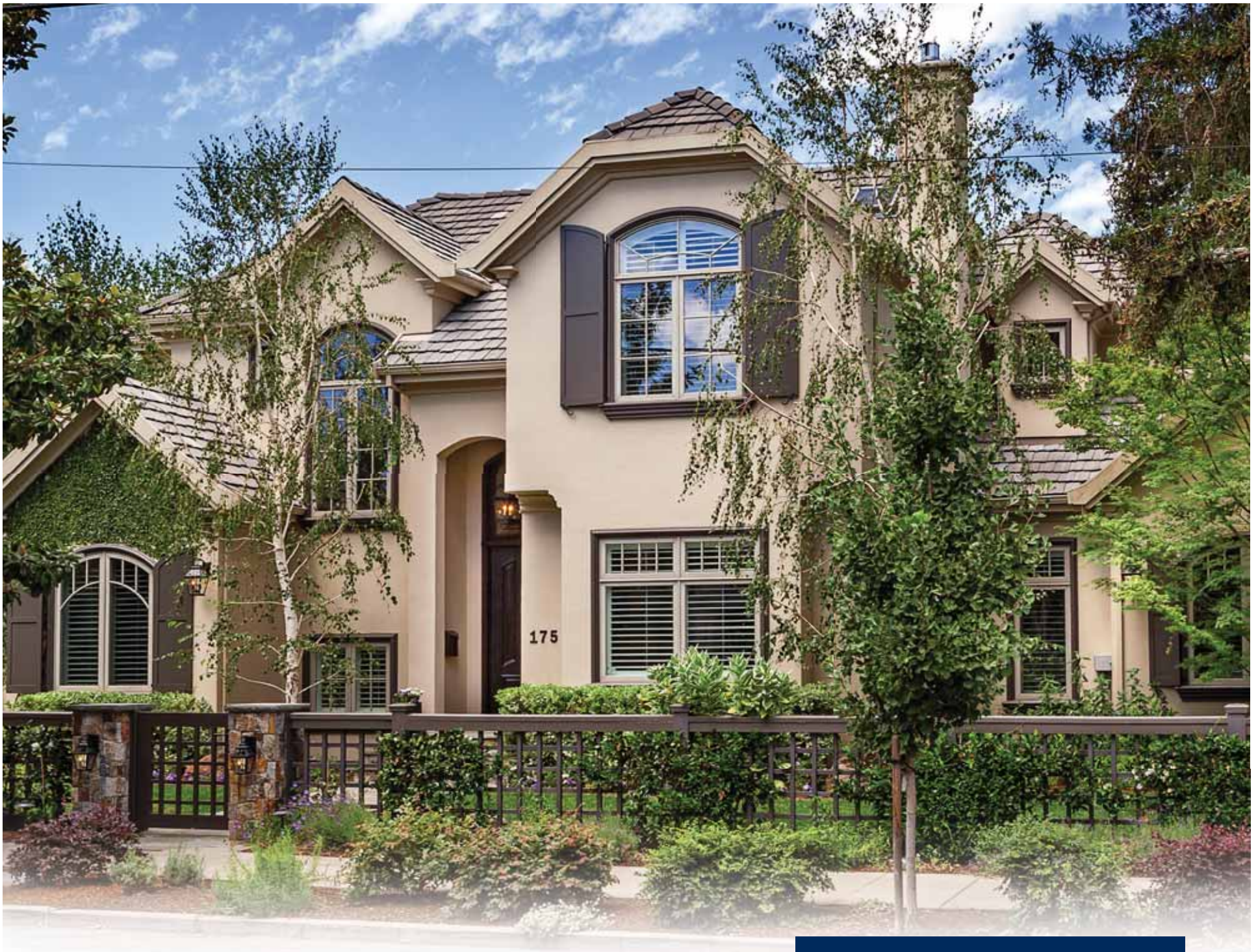


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Foster City, CA 94404
This business is conducted by: A General Partnership.
The registrant commenced to transact business under the fictitious business name(s) listed herein on 8/10/1999. This statement was filed with the County Clerk-Recorder of San Mateo County on July 9, 2014.
(ALM July 23, 30, Aug. 6, 13, 2014)

STEPHEN SILVER FINE JEWELRY
FICTITIOUS BUSINESS NAME STATEMENT
File No.: 261620
The following person(s) is (are) doing business as:
Stephen Silver Fine Jewelry, located at 2055 Woodside Road, Suite 200, Redwood City, CA 94061, San Mateo County; Mail Address: 2055 Woodside Road, Suite 200, Redwood City, CA 94061.
Is (Are) hereby registered by the following owner(s):
S.H. SILVER COMPANY
2055 Woodside Road, Suite 200
Redwood City, CA 94061
This business is conducted by: A Corporation.
The registrant commenced to transact business under the fictitious business name(s) listed herein on N/A.
This statement was filed with the County Clerk-Recorder of San Mateo County on July 18, 2014.
(ALM July 30, Aug. 6, 13, 20, 2014)

CROWNS BY NAOMICCHARICE
FICTITIOUS BUSINESS NAME STATEMENT
File No.: 261605
The following person (persons) is (are) doing business as:
Crowns by NaomiCharice, located at 1024 Bradley Wy., EPA, CA 94303, San Mateo County.
Registered owner(s):
NAOMI CHARICE ECHOLS
1024 Bradley Wy.
East Palo Alto, CA 94303
This business is conducted by: An Individual.
The registrant commenced to transact business under the fictitious business name(s) listed herein on N/A.
This statement was filed with the County Clerk-Recorder of San Mateo County on July 17, 2014.
(ALM July 30, Aug. 6, 13, 20, 2014)

LA PIEDRA SAGRADA
FICTITIOUS BUSINESS NAME STATEMENT
File No.: 261606
The following person(s) is (are) doing business as:
La Piedra Sagrada, located at 555 Westridge Drive, Portola Valley, CA 94028, San Mateo County.
Registered owner(s):
ANDREA LARSH POWELL
555 Westridge Drive
Portola Valley, CA 94028
This business is conducted by: An Individual.
The registrant commenced to transact business under the fictitious business name(s) listed herein on 06/28/2014. This statement was filed with the County Clerk-Recorder of San Mateo County on July 17, 2014.
(ALM Aug. 13, 20, 27, Sept. 3, 2014)

997 All Other Legals

T.S. No: A544865 CA Unit Code: A Loan No: 87813264/KAO AP #1: 060-172-010
NOTICE OF TRUSTEE'S SALE EAST WEST INVESTMENTS, INC., as duly appointed Trustee under the following described Deed of Trust WILL SELL AT PUBLIC AUCTION TO THE HIGHEST BIDDER FOR CASH (in the forms which are lawful tender in the United States) and/or the cashier's, certified or other checks specified in Civil Code Section 2924h (payable in full at the time of sale to T.D. Service Company) all right, title and interest conveyed to and now held by it under said Deed of Trust in the property hereinafter described: Trustor: MIKE C. KAO, LYNN B. KAO Recorded May 7, 2008 as Instr. No. 2008-051961 in Book --- Page --- of Official Records in the office of the Recorder of SAN MATEO COUNTY; CALIFORNIA, pursuant to the Notice of Default and Election to Sell thereunder recorded April 21, 2014 as Instr. No. 2014-032959 in Book --- Page --- of Official Records in the office of the Recorder of SAN MATEO COUNTY CALIFORNIA. Said Deed of Trust describes the following property: LOT 27, AS DELINEATED UPON THAT CERTAIN MAP ENTITLED "FAIR OAKS HALF ACRES, SAN MATEO COUNTY, CALIFORNIA"; FILED FOR RECORD IN THE OFFICE OF THE RECORDER OF THE COUNTY OF SAN MATEO, STATE OF CALIFORNIA, ON OCTOBER 22ND, 1919 IN BOOK 10 OF MAPS, AT PAGE 27. PERSONAL PROPERTY (A) ALL PERSONAL PROPERTY, INCLUDING, WITHOUT LIMITATION, ALL GOODS, FURNITURE, FURNISHINGS, EQUIPMENT AND SUPPLIES AND (WHERE APPLICABLE) TOOLS AND CONSTRUCTION MATERIALS WHICH TRUSTOR NOW OR HEREAFTER OWNS AND WHICH IS LOCATED ON OR AFFIXED TO THE SUBJECT PROPERTY OR WHICH IS USED OR IS USEFUL IN THE OPERATION, USE, OCCUPANCY OF OR (WHERE APPLICABLE) CONSTRUCTION OF THE SUBJECT PROPERTY, AND ALL REPLACEMENTS, ADDITIONS AND (OR) SUBSTITUTIONS THERETO; AND, (B) ALL REPLACEMENTS, ADDITIONS, SUBSTITUTIONS, AMENDMENTS, MODIFICATIONS, PRODUCTS AND PROCEEDS RELATING TO AND (OR) ARISING OUT OF THE ITEMS REFERRED TO IN SUBPARAGRAPH (A) ABOVE. YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED MAY 2, 2008. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER. 99 MARSH ROAD, ATHERTON, CA 94027 "If a street address or common designation of property is shown above, no warranty is given as to its completeness or correctness." Said Sale of property will be made in "as is" condition without covenant or warranty, express or implied, regarding title possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest as in said note provided, advances, if any, under the terms of said Deed of Trust, fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust. Said sale will be held on: AUGUST 19, 2014, AT 12:30 P.M. *AT THE MARSHALL STREET ENTRANCE TO THE HALL OF JUSTICE AND RECORDS 400 COUNTY CENTER REDWOOD CITY, CA 94063 At the time of the initial publication of this notice, the total amount of the unpaid balance of the obligation secured by the above described Deed of Trust and estimated costs, expenses, and advances is \$609,821.98. It is possible that at the

time of sale the opening bid may be less than the total indebtedness due. NOTICE TO POTENTIAL BIDDERS: If you are considering bidding on this property lien, you should understand that there are risks involved in bidding at a trustee auction. You will be bidding on a lien, not on the property itself. Placing the highest bid at a trustee auction does not automatically entitle you to free and clear ownership of the property. You should also be aware that the lien being auctioned off may be a junior lien. If you are the highest bidder at the auction, you are or may be responsible for paying off all liens senior to the lien being auctioned off, before you can receive clear title to the property. You are encouraged to investigate the existence, priority, and size of outstanding liens that may exist on this property by contacting the county recorder's office or a title insurance company, either of which may charge you a fee for this information. If you consult either of these resources, you should be aware that the same lender may hold more than one mortgage or deed of trust on the property. NOTICE TO PROPERTY OWNER: The sale date shown on this notice of sale may be postponed one or more times by the mortgagee, beneficiary, trustee, or a court, pursuant to Section 2924g of the California Civil Code. The law requires that information about trustee sale postponements be made available to you and to the public, as a courtesy to those not present at the sale. If you wish to learn whether your sale date has been postponed, and, if applicable, the rescheduled time and date for the sale of this property, you may call (888) 988-6736 or visit this Internet Web site: salestrack.tdsf.com, the file number assigned to this case A544865 A. Information about postponements that are very short in duration or that occur close in time to the scheduled sale may not immediately be reflected in the telephone information or on the Internet Web site. The best way to verify postponement information is to attend the scheduled sale. If the Trustee is unable to convey title for any reason, the successful bidder's sole and exclusive remedy shall be the return of monies paid to the Trustee and the successful bidder shall have no further recourse. If the sale is set aside for any reason, the Purchaser at the sale shall be entitled only to a return of the monies paid. The Purchaser shall have no further recourse against the Mortgagee, the Mortgagee or the Mortgagee's attorney. Date: July 21, 2014 EAST WEST INVESTMENTS, INC. as said Trustee, by T.D. Service Company as Agent, MARLENE CLEGHORN, ASSISTANT SECRETARY T.D. SERVICE COMPANY 4000 W. Metropolitan Drive, Suite 400 Orange, CA 92868-0000 The Beneficiary may be attempting to collect a debt and any information obtained may be used for that purpose. If available, the expected opening bid and/or postponement information may be obtained by calling the following telephone number(s) on the day before the sale: (888) 988-6736 or you may access sales information at salestrack.tdsf.com. TAC# 969554 PUB: 07/30/14, 08/06/14, 08/13/14

AMENDED
NOTICE OF PETITION TO ADMINISTER ESTATE OF:
MARGARET E. HEURLIN, aka MAGGIE HEURLIN deceased
Case No.: 124665
To all heirs, beneficiaries, creditors, contingent creditors, and persons who may otherwise be interested in the will or estate, or both, of MARGARET E. HEURLIN, aka MAGGIE HEURLIN, deceased.
A Petition for Probate has been filed by: DENISE HOGAN KLEIN, aka ANN KLEIN, aka ANNE KLEIN in the Superior Court of California, County of SAN MATEO. The Petition for Probate requests that: DENISE HOGAN KLEIN, aka ANN KLEIN, aka ANNE KLEIN be appointed as personal representative to administer the estate of the decedent.
The petition requests the decedent's will and codicils, if any, be admitted to probate. The will and any codicils are available for examination in the file kept by the court.
The petition requests authority to administer the estate under the Independent Administration of Estates Act. (This authority will allow the personal representative to take many actions without obtaining court approval. Before taking certain very important actions, however,

the personal representative will be required to give notice to interested persons unless they have waived notice or consented to the proposed action.) The independent administration authority will be granted unless an interested person files an objection to the petition and shows good cause why the court should not grant the authority.
A HEARING on the petition will be held on August 26, 2014 at 9:00 a.m. in Dept.: 28 of the Superior Court of California, County of San Mateo, located at 400 County Center, Redwood City, CA 94063. If you object to the granting of the petition, you should appear at the hearing and state your objections or file written objections with the court before the hearing. Your appearance may be in person or by your attorney.
If you are a creditor or a contingent creditor of the decedent, you must file your claim with the court and mail a copy to the personal representative appointed by the court within the later of either (1) four months from the date of first issuance of letters to a general personal representative, as defined in section 58 (b) of the California Probate Code, or (2) 60 days from the date of mailing or personal delivery to you of a notice under section 9052 of the California Probate Code. Other California statutes and legal authority may affect your rights as a creditor. You may want to consult with an attorney knowledgeable in California law. You may examine the file kept by the court. If you are a person interested in the estate, you may file with the court a Request for Special Notice (form DE-154) of the filing of an inventory and appraisal of estate assets or of any petition or account as provided in Probate Code section 1250. A Request for Special Notice form is available from the court clerk.
Petitioner:
/s/ Denise Hogan Klein
2165 Santa Cruz Ave.
Menlo Park, CA 94025
(650)854-6164
(ALM Aug. 6, 13, 20, 2014)

T.S. No.: 14-51712 TSG Order No.: 02-14001808 A.P.N.: 086-020-190 ATTENTION RECORDER: THE FOLLOWING REFERENCE TO AN ATTACHED SUMMARY IS APPLICABLE TO THE NOTICE PROVIDED TO THE TRUSTOR ONLY PURSUANT TO CA CIVIL CODE 2923.3 NOTE: THERE IS A SUMMARY OF THE INFORMATION IN THIS DOCUMENT ATTACHED 注: 本文件包含一个信息摘要 참고사항: 본 첨부 문서에 정보 요약서가 있습니다 NOTA: SE ADJUNTA UN RESUMEN DE LA INFORMACION DE ESTE DOCUMENTO TALA: MAYROONG BUOD NG IMPORMASYON SA DOKUMENTONG ITO NA NAKALAKIP LUJU Y: KEM THEO ĐẦY LÁ BÀN TRINH BÀY TỜ LƯỞC VỀ THÔNG TIN TRONG TÀI LIỆU NÀY NOTICE OF TRUSTEE'S SALE YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 1/6/2003. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER. On 8/25/2014 at 12:30 PM, Old Republic Default Management Services, a Division of Old Republic National Title Insurance Company as duly appointed Trustee pursuant to the Deed of Trust, Recorded 1/23/2003 as Instrument No. 2003-016810 in book --, page -- of Official Records in the office of the Recorder of San Mateo County, California, executed by: BOB A PRIGAN AND MARITA L PRIGAN, HUSBAND AND WIFE, as Trustor, DOWNEY SAVINGS AND LOAN ASSOCIATION, F.A., A FEDERALLY CHARTERED SAVINGS ASSOCIATION as Beneficiary. WILL SELL AT PUBLIC AUCTION TO THE HIGHEST BIDDER FOR CASH (payable in full at time of sale by cash, a cashier's check drawn by a state or national bank, a check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association, savings association, or savings bank specified in section 5102 of the Financial Code and authorized to do business in this state). At the Marshall St. entrance to the Hall of Justice and Records, 400 County Center, Redwood City, CA all right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County and state, and as more fully described in the above referenced Deed of Trust. The street address and other common designation, if any, of the real property described above is purported to be: 351 STAGE RD (AKA SAN GREGORIO STREET), PESCADERO, CA 94060 The undersigned Trustee disclaims any liability for any incorrectness of the street address and other common designation, if any, shown herein. Said sale will be made in an "AS IS" condition, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of the note(s) secured by said Deed of Trust, with interest thereon, as provided in said note(s), advances, if any, under the terms of the Deed of Trust, estimated fees, charges and expenses of the Trustee and of the trusts created by said Deed of Trust, to-wit: \$253,394.59 (Estimated). Accrued interest and additional advances, if any, will increase this figure prior to sale. It is possible that at the time of sale the opening bid may be less than the total indebtedness due. NOTICE TO POTENTIAL BIDDERS: If you are considering bidding on this property lien, you should understand that there are risks involved in bidding at a trustee auction. You will be bidding on a lien, not on the property itself. Placing the highest bid at a trustee auction does not automatically entitle you to free and clear ownership of the property. You should also be aware that the lien being auctioned off may be a junior lien. If you are the highest bidder at the auction, you are or may be responsible for paying off all liens senior to the lien being auctioned off, before you can receive clear title to the property. You are encouraged to investigate the existence, priority, and size of outstanding liens that may exist on this property by contacting the county recorder's office or a title insurance company, either of which may charge you a fee for this information. If you consult either of these resources, you should be aware that the same lender may hold more than one mortgage or deed of trust on the property. NOTICE TO PROPERTY OWNER: The sale date shown on this notice of sale may be postponed one or more times by the mortgagee, beneficiary, trustee, or a court, pursuant to Section 2924g of the California Civil Code. The law requires that information about trustee sale postponements be made available to you and to the public, as a courtesy to those not present at the sale. If you wish to learn whether your sale date has been postponed, and, if applicable, the rescheduled time and date for the sale of this property, you may call (714) 573-1965 or visit this Internet Web site www.priorityposting.com, using the file number assigned to this case 14-51712. Information about postponements that are very short in duration or that occur close in time to the scheduled sale may not immediately be reflected in the telephone information or on the Internet Web site. The best way to verify postponement information is to attend the scheduled sale. The Declaration pursuant to California Civil Code, Section 2923.5(a) was fulfilled when the Notice of Default was recorded on 3/24/2014 Date: 7/17/2014 Old Republic Default Management Services, A Division of Old Republic National Title Insurance Company, as Trustee 500 City Parkway West, Suite 200, Orange, CA 92868-2913 (866) 263-5802 For Sale Information Contact: Priority Posting & Publishing (714) 573-1965 Dalaysia Ramirez, Trustee Sale Officer "We are attempting to collect a debt, and any information we obtain will be used for that purpose." P1104418 7/30, 8/6, 08/13/2014
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As the first newspaper in the United States to publish on the web back in 1994, the Palo Alto Weekly is recognized throughout the state and nation as a leader in transforming from a print-only news organization to an innovative multimedia company offering advertisers and readers new and effective products. In 2013, the Weekly was judged the best large weekly newspaper in the state by the California Newspaper Publishers Association. Its web operation, Palo Alto Online, was judged the best newspaper website in California.

The Palo Alto Weekly and Embarcadero Media are seeking smart, articulate and dedicated **experienced and entry-level sales professionals** who are looking for a fast-paced and dynamic work environment of people committed to producing outstanding journalism and effective marketing for local businesses.

As a Multimedia Account Executive, you will contact and work with local businesses to expand their brand identity and support their future success using marketing and advertising

opportunities available through our 3 marketing platforms: print campaigns, website advertising and email marketing.

The ideal candidate is an organized and assertive self-starter who loves working as a team to beat sales goals and possesses strong verbal, written, persuasive and listening interpersonal skills and can provide exceptional customer service.

Duties, responsibilities and skills include:

- * Understands that the sales process is more than taking orders
- * Has a strong understanding of how consumers use the Internet
- * Can effectively manage and cover a geographic territory of active accounts while constantly canvassing competitive media and the market for new clients via cold calling
- * Can translate customer marketing objectives into creative and effective multi-media advertising campaigns
- * Ability to understand & interpret marketing data to effectively overcome client objections
- * Understands the importance of meeting deadlines in an organized manner
- * Can manage and maintain client information in our CRM database system, is proficient in Microsoft Word and Excel and has knowledge of the Internet and social media
- * Ability to adapt objectives, sales approaches and behaviors in response to rapidly changing situations and to manage business in a deadline-driven environment

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To apply, submit a personalized cover letter and complete resume to: Tom Zahiralis, Vice President, Sales and Marketing, Embarcadero Media, 450 Cambridge Ave., Palo Alto, CA 94306. E-mail to: tzahiralis@embarcaderopublishing.com

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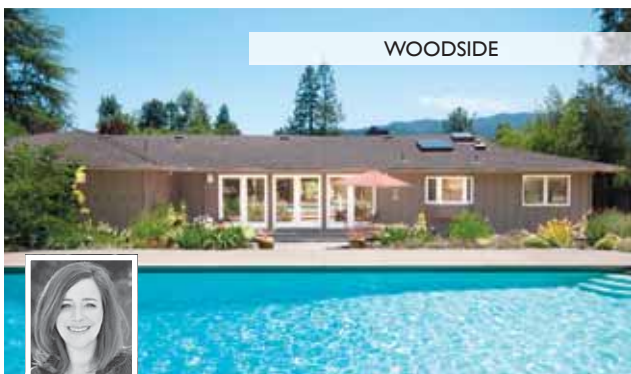


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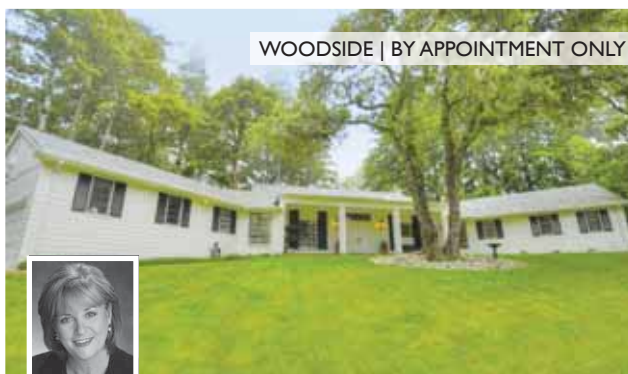


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